

Message Text

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ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 HUD-01 /017 R

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COM/OIM (INFO COPY)

AF/W/ELOLLIS (INFO)

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P 112119Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BENC, BBAK, BEXP, NI

SUBJECT: MAJOR PROJECTS: INTERNATIONAL MODULAR SYSTEMS

REF: LAGOS 09100

1. MEPD DISCUSSED SUBJECT INQUIRY WITH HENDRICKS AND THOM. OGUNDARE IS AUTHORIZED REP OF INTERNATIONAL MODULAR SYSTEMS (IMS) ON SUBJECT PROJECT.

2. IMS, FOUNDED IN 1974, IS COMPOSITE OF ANAPOLIS MODULAR HOMES (OPERATING SINCE 1961) AND HOLLE AND GRAFF ASSOCIATES (OPERATING WORLD WIDE SINCE 1950). HOLLE AND GRAFF HAS HAD CONTRACTS FOR OVER TWO DOZEN LARGE WASHINGTON, D.C. AREA PROJECTS INCLUDING WATERGATE COMPLEX AND INTERNATIONAL BUILDING.

3. ACCORDING TO THOM, IMS OFFICERS ARE ARTHUR R. THOM, PRESIDENT (CIVIL ENGINEER); WILLIAM GRAFF, VICE PRESIDENT

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(ARCHITECT); HENRY HOLLE, TREASURER (ARCHITECT); AND

MARSHALL HENDRICK, SECRETARY AND GENERAL COUNSEL. IMS NOW
HAS ELEVEN MILLION DOLLARS IN CONTRACTS ON BOOKS FOR
MODULAR HOMES AND STRUCTURES OF VARIOUS KINDS, ALL

OVERSEAS. THESE INCLUDE EIGHT AND ONE HALF MILLION
DOLLAR CONTRACT WITH RAYTHEON MIDDLE EAST SYSTEMS.
MAJOR CREDIT AGENCY DOES NOT YET HAVE REPORT ON FIRM.
HOWEVER, WE HAVE NO REASON TO DOUBT FIRM'S STATEMENTS
CONCERNING ITS HISTORY AND CAPABILITIES, PARTICULARLY
SINCE MEPD AND EMBASSY HAVE DEALT WITH HOLLE AND GAFFE
ON BARRACKS PROJECT. ROBINSON

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Margaret P. Grafeld
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